

AUGUST 2018

WISCOREIA NEWSLETTER



WiscoREIA's Kenosha Investor Brunch

We had our fifth WiscoREIA Kenosha Investor Brunch on Saturday, July 28th from 9:00am - 11:00am at Mason's Eatery & Pub!

Check out www.WiscoREIA.com for further information on upcoming WiscoREIA Kenosha Investor Brunches!



OVERVIEW:

Green Bay WiscoREIA

August Meeting
Market Update

Kenosha WiscoREIA

August Meeting
Market Update

Eau Claire WiscoREIA

August Meeting
Market Update

Appleton WiscoREIA

August Meeting
Market Update

WiscoREIA's Deal of the Month

WiscoREIA's New Members

WiscoREIA Sponsors

WiscoREIA's Green Bay Meeting!

Our WiscoREIA Green Bay Meeting will be on Thursday, August 2nd!
We encourage meeting attendees to come between 6:00pm & 7:00pm for
networking and to meet with our sponsors!

Our meeting is from 7:00pm - 9:00pm!

Hosted by: Corey & Carrie Reyment

Meeting Location:

The Woods Golf Course
530 Erie Rd
Green Bay, WI 54311

Your first meeting with WiscoREIA is FREE!

After that non-members are \$20!

At this meeting we will:

- Andrew Horan from Closing & Title Services will be discussing Title Commitments at this meeting! He will be going over How to Read a Title Commitment & Common Pitfalls for an Investor From a Title Perspective. Andrew started in the title industry in 1987! He has staff with a combined 310 years of title insurance experience!
- Guests are strongly encouraged to head to The Woods main bar after the meeting for more networking!

WiscoREIA's Eau Claire Meeting!

Our WiscoREIA Eau Claire Meeting will meet on Tuesday, August 14th!

We meet from 7:00pm - 9:00pm!

Hosted by: Josh Borcharding & AJ Minaker

Meeting Location:

Metropolis Resort

5150 Fairview Dr

Eau Claire, WI 54701

We meet in the Skybox!

Your first meeting with WiscoREIA is FREE!

After that non-members are \$20!

At this meeting we will:

- AJ Minaker & Josh Borcharding will be discussing Rentals!

WiscoREIA's Appleton Meeting!

Our WiscoREIA Appleton Meeting will meet on Wednesday, August 8th!
We meet from 7:00pm - 9:00pm!

Hosted by: Jason Lund

NEW Meeting Location:

Leg Lamp Lodge
427 W College Ave
Appleton, WI 54911

The Leg Lamp Lodge is located above The Bar on College Ave.

Your first meeting with WiscoREIA is FREE!
After that non-members are \$20!

At this meeting we will:

- AJ Minaker from our WiscoREIA Eau Claire location will be discussing Rentals!

WiscoREIA's Kenosha Meeting!

Our WiscoREIA Kenosha Meeting will meet on Thursday, August 9th!
We meet from 7:00pm - 9:00pm!

Hosted by: Matt Hedstrom & Russ Moldenhauer

Meeting Location:

The Parkway Chateau
12304 75th St
Kenosha, WI 53142

Your first meeting with WiscoREIA is FREE!
After that non-members are \$20!

At this meeting we will:

- Amy Farrow will be covering many topics on landlording!

WiscoREIA Additional August Events!

Cashflow Game Night is on Sunday, August 12th!

We meet from 6:00pm - 9:00pm!

Hosted by: N.E.W. New Cashflow! - Mitch Nonn

Meeting Location:

Supreme Realty
320 N Westhill Blvd
Appleton, WI 54914

This event is FREE to attend! Please make sure to pre-register, so we can ensure we have enough games available.

Online Webinar: Creative Deal Structuring is on Tuesday, August 21st!

Begins at 4:00pm!

Hosted by: NuView IRA with Jason DeBono

This event is FREE to attend! Please make sure to pre-register!

WiscoREIA's Members Only Coaching Call is on Wednesday, August 22nd from 4:00pm - 5:00pm!

August Coach: AJ Minaker

Topic: Finding, Analyzing & Funding Rental Apartment Deals!

You must login to your account to be able to join the Members Only Coaching Call!

Market Updates

Green Bay

Median Sale Price: Increased from \$127,500 in June of 2017 to \$145,000 in June of 2018

Months Supply of Inventory: Decreased from 3.5 in June of 2017 to 5.26 in June of 2018

New Listings: Decreased from 216 in June of 2017 to 179 in June of 2018

Pending Sales: Decreased from 136 in June of 2017 to 117 in June of 2018

Closed Sales: Decreased from 154 in June of 2017 to 137 in June of 2018

Appleton

Median Sale Price: Increased from \$150,000 in June of 2017 to \$155,000 in June of 2018

Months Supply of Inventory: Increased from 2.57 in June of 2017 to 2.95 in June of 2018

New Listings: Decreased from 148 in June of 2017 to 126 in June of 2018

Pending Sales: Decreased from 111 in June of 2017 to 94 in June of 2018

Closed Sales: Decreased from 117 in June of 2017 to 107 in June of 2018

Market Updates

Kenosha

Median Sale Price: Decreased from \$520,000 in June of 2017 to \$413,500 in June of 2018

New Listings: Decreased from 43 in June of 2017 to 42 in June of 2018

Pending Listings: Decreased from 26 in June of 2017 to 17 in June of 2018

Sold Listings: Decreased from 30 in June of 2017 to 27 in June of 2018

Eau Claire

June 2018 - July 20, 2018

Median Sale Price: Increased from \$213,044 (May 2018 - June 20, 2018) to \$219,494 (June 2018 - July 20, 2018).

Pending Sales: Decreased from 43 (May 2018 - June 20, 2018) to 31 (June 2018 - July 20, 2018).

Closed Sales: Decreased from 303 (May 2018 - June 20, 2018) to 289 (June 2018 - July 20, 2018).

WiscoREIA's Deal of the Month



If you have the best Wholesale Deal you will get a \$25 Amazon Gift Card & if you have the best deal of the year throughout WiscoREIA you will win a 1 year membership with WiscoREIA!

If you have the best Fix & Flip Deal you will get a \$25 Home Depot Gift Card & if you have the best deal of the year throughout WiscoREIA you will win a 1 year membership with WiscoREIA!

Submit YOUR Best Wholesale and/or Fix & Flip Deal for the Month of July by Wednesday, August 1st by sending an email to admin@wiscoreia.com and we will confirm we received it. *You must include a HUD Statement. If you do not provide the HUD statement you will be disqualified. The submission must be submitted by the 1st of the month for the previous month. July's submission is due by August 1st. We will announce the winners at each WiscoREIA Meeting Location.

*You must be at the WiscoREIA Meeting to win.

WiscoREIA New Members



Nanette Behrens
Paul Curtiss
Ginny Haskins
Steven Haskins
Marcus House

Michael Martell
Christopher Peronto
Alexandrea Steidinger
Trent Steidinger

Wisconsin REIA Sponsors

Green Bay

Andre Law Offices llc

Attorneys • Counselors • Advocates

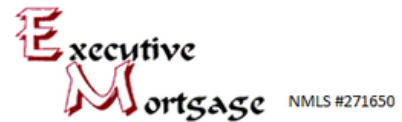
Deron Andre
920-632-4461



Closing and
Title Services, LLC

Andrew Horan
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Broyer Home Repair



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Tony Broullire
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Tony Broullire
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Dan Grobner
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Tangie Cousins
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Wisconsin REIA Sponsors

Green Bay



Mike Cox
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Joey Eplite or Tyler Carter
407-367-3472 option 1



Jack Palasota
920-940-8884



Ryan Sonnenberg
920-455-4150

Wisconsin REIA Sponsors

Appleton



Closing and
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**Erik Hosking
Insurance**

Erik Hosking
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**FOX LAWN AND HOME
SERVICES, LLC**



Bill Marcks
920-585-8002



Dan Grobner
920-997-4402

Wisconsin REIA Sponsors

Appleton



Providing Tax Solutions to
your Real Estate Biz

Sales ~ Flips ~ Rentals ~ Investments

Integrity in Tax & Accounting, LLC
Tina M. Kleckner EA, CAA

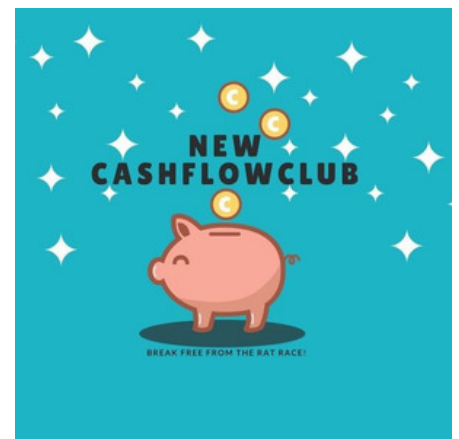
920-277-2991

Structure your
deals tax-wise!

Tina Kleckner
920-277-2991



Mike Cox
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Joey Eplite or Tyler Carter
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Jeff Sizemore
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Wisconsin REIA Sponsors

Kenosha



Scott Cook Insurance Agency, Inc.

Scott Cook
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Connie Lance
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