

NOVEMBER 2018

# WISCOREIA NEWSLETTER



## WiscoREIA Important Updates

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Our WiscoREIA Appleton Meeting has a new location beginning this month at:

Wilder's Cutting Edge Bistro  
2639 S. Oneida St  
Appleton, WI 54915

\*We will have a private meeting area in the bar. You can feel free to come beginning at 4:00pm for food, drinks & networking! Check in will begin at 5:30pm with our meeting beginning at 6:30pm!

We will begin hosting the WiscoREIA Kenosha Investors Brunch again beginning in January 2019!

**IMPORTANT  
UPDATES**

## OVERVIEW:

### Green Bay WiscoREIA

November Meeting  
Market Update

### Kenosha WiscoREIA

November Meeting  
Market Update

### Eau Claire WiscoREIA

November Meeting  
Market Update

### Appleton WiscoREIA

November Meeting  
Market Update

### WiscoREIA's Deal of the Month

WiscoREIA's New Members

WiscoREIA Sponsors

# WiscoREIA's Green Bay Meeting!

Our WiscoREIA Green Bay Meeting will be on Thursday, November 1st!  
We encourage meeting attendees to come between 6:00pm & 7:00pm for  
networking and to meet with our sponsors!

Our meeting is from 7:00pm - 9:00pm!

**Hosted by:** Corey & Carrie Reyment

***Meeting Location:***

The Woods Golf Course  
530 Erie Rd  
Green Bay, WI 54311

Your first meeting with WiscoREIA is FREE!

After that non-members are \$20!

***At this meeting we will:***

- Aaron Armstrong will be discussing Networking to the Next Level!
- Guests are strongly encouraged to head to The Woods main bar after the meeting for more networking!

# WiscoREIA's Eau Claire Meeting!

Our WiscoREIA Eau Claire Meeting will meet on Tuesday, November  
13th!

We meet from 7:00pm - 9:00pm!

**Hosted by:** Josh Borcharding & AJ Minaker

***Meeting Location:***

Metropolis Resort

5150 Fairview Dr

Eau Claire, WI 54701

We meet in the Skybox!

Your first meeting with WiscoREIA is FREE!

After that non-members are \$20!

***At this meeting we will:***

· Josh Borcharding & AJ Minaker will be discussing Goal Planning for  
2019 & Accountability Partners.

# WiscoREIA's Appleton Meeting!

Our WiscoREIA Appleton Meeting will meet on Wednesday, November 14th!

We meet from 6:30pm - 9:00pm!

**Hosted by:** Jason Lund

***Meeting Location:***

Wilder's Cutting Edge Bistro  
2639 S. Oneida St  
Appleton, WI 54915

Your first meeting with WiscoREIA is FREE!

After that non-members are \$20!

***At this meeting we will:***

- Wendy Schultz will be discussing Vacation Rentals!

# WiscoREIA's Kenosha Meeting!

Our WiscoREIA Kenosha Meeting will meet on Thursday, November 8th!

We meet from 7:00pm - 9:00pm!

**Hosted by:** Matt Hedstrom & Russ Moldenhauer

***Meeting Location:***

The Parkway Chateau

12304 75th St

Kenosha, WI 53142

Your first meeting with WiscoREIA is FREE!

After that non-members are \$20!

***At this meeting we will:***

- Chuck Bauman will be discussing How to do More Deals with What You Already Know.

# WiscoREIA Additional October Events!

## ***WiscoREIA's October Members Only Coaching Call - Webinar!***

Wednesday, November 28th from 8:00pm - 9:00pm

**September Coach:** Jason Lund & Cory Schubert

**Topic:** Motivation!\*

\*You must login to your account to be able to join the Members Only Coaching Call!

# Market Updates

## Green Bay

**Median Sale Price:** Increased from \$125,500 in September of 2017 to \$166,000 in September of 2018

**Months Supply of Inventory:** Increased from 3.37 in September of 2017 to 4.48 in September of 2018

**New Listings:** Decreased from 133 in September of 2017 to 33 in September of 2018

**Pending Sales:** Decreased from 96 in September of 2017 to 8 in September of 2018

**Closed Sales:** Decreased from 109 in September of 2017 to 8 in September of 2018

## Appleton

**Median Sale Price:** Increased from \$159,000 in September of 2017 to \$168,950 in September of 2018

**Months Supply of Inventory:** Increased from 2.59 in September of 2017 to 3.82 in September of 2018

**New Listings:** Decreased from 104 in September of 2017 to 30 in September of 2018

**Pending Sales:** Decreased from 84 in September of 2017 to 4 in September of 2018

**Closed Sales:** Decreased from 87 in September of 2017 to 10 in September of 2018

# Market Updates

## Kenosha

**Median Sale Price:** Increased from \$184,500 in September of 2017 to \$205,000 in September of 2018

**New Listings:** Decreased from 3,115 in September of 2017 to 2,953 in September of 2018

**Pending Listings:** Decreased from 2,469 in September of 2017 to 1,069 in September of 2018

**Sold Listings:** Decreased from 2,555 in September of 2017 to 2,343 in September of 2018

## Eau Claire

### September 2018 - October 21, 2018

**Median Sale Price:** Decreased from \$204,220 (August 2018 - Sept. 19, 2018) to \$194,751 (September 2018 - Oct. 21, 2018).

**Pending Sales:** Decreased from 26 (August 2018 - Sept. 19, 2018) to 24 (September 2018 - Oct. 21, 2018)).

**Closed Sales:** Decreased from 250 (August 2018 - Sept. 19, 2018) to 236 (September 2018 - Oct. 21, 2018).



# WiscoREIA's Deal of the Month



If you have the best Wholesale Deal you will get a \$25 Amazon Gift Card & if you have the best deal of the year throughout WiscoREIA you will win a 1 year membership with WiscoREIA!

If you have the best Fix & Flip Deal you will get a \$25 Home Depot Gift Card & if you have the best deal of the year throughout WiscoREIA you will win a 1 year membership with WiscoREIA!

Submit YOUR Best Wholesale and/or Fix & Flip Deal for the Month of October by Thursday, November 1st by sending an email to [admin@wiscoreia.com](mailto:admin@wiscoreia.com) and we will confirm we received it. \*You must include a HUD Statement. If you do not provide the HUD statement you will be disqualified. The submission must be submitted by the 1st of the month for the previous month. October's submission is due by November 1st. We will announce the winners at each WiscoREIA Meeting Location.

\*You must be at the WiscoREIA Meeting to win.

## WiscoREIA New Members



Bill Borchardt  
Jay Butler  
Ashley Grill  
Brett Hencley  
Kevin Evers  
Rheann Evers

Jason Gegere  
Karl Huth  
Norma Mleczo  
Aileen Noll  
Jeremy Ostenson  
Carol Schumacher

# Wisconsin REIA Sponsors

## Green Bay

### Andre Law Offices llc

Attorneys • Counselors • Advocates

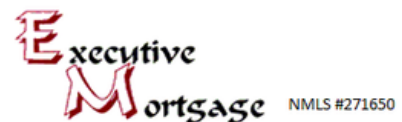
Deron Andre  
920-632-4461



Closing and  
Title Services, LLC

Andrew Horan  
920-733-4900

### Broyer Home Repair



Tony Broullire NMLS #283690  
920-609-4734  
tony@broyerllc.com

909 E. Walnut Street  
Green Bay, WI 54313

Tony Broullire  
920-609-4734

Tony Broullire  
920-609-4734



Dan Grobner  
920-997-4402



Tangie Cousins  
813-563-0005 Ext. 2

# Wisconsin REIA Sponsors

## Green Bay



Mike Cox  
920-378-0002



Joey Eplite or Tyler Carter  
407-367-3472 option 1



Jack Palasota  
920-940-8884



Ryan Sonnenberg  
920-455-4150

# Wisconsin REIA Sponsors

## Appleton



Closing and  
Title Services, LLC

Andrew Horan  
920-733-4900

**Erik Hosking  
Insurance**

Erik Hosking  
920-788-5000



Tangie Cousins  
813-563-0005 Ext. 2



Dan Grobner  
920-997-4402

# Wisconsin REIA Sponsors

## Appleton



Providing Tax Solutions to  
your Real Estate Biz

Structure your  
deals tax-wise!

Sales ~ Flips ~ Rentals ~ Investments

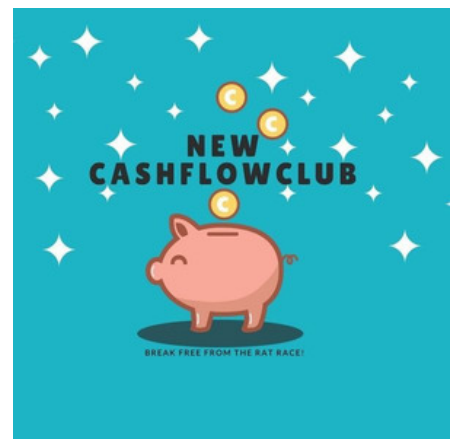
Integrity in Tax & Accounting, LLC  
Tina M. Kleckner EA, CAA

**920-277-2991**

Tina Kleckner  
920-277-2991



Mike Cox  
920-378-0002



Mitch Nonn  
920-851-0723



Joey Eplite or Tyler Carter  
407-367-3472 option 1



Jack Palasota  
920-940-8884

# WisconsinREIA Sponsors

## Kenosha



Tangie Cousins  
813-563-0005 Ext. 2



Mike Cox  
920-378-0002



Joey Eplite or Tyler Carter  
407-367-3472 option 1



Jeff Sizemore  
262-255-2000

# Wisconsin REIA Sponsors

## Kenosha



**Scott Cook Insurance Agency, Inc.**

Scott Cook  
262-656-3200



Connie Lance  
414-257-3890 ext 107



John Newland  
414-852-0921

# Wisconsin REIA Sponsors

## Eau Claire



Tangie Cousins  
813-563-0005 Ext. 2



Joey Eplite or Tyler Carter  
407-367-3472 option 1



Mike Cox  
920-378-0002