

OCTOBER 2018

# WISCOREIA NEWSLETTER



## WiscoREIA's Kenosha Investor Brunch

We had our sixth WiscoREIA Kenosha Investor Brunch on Saturday, September 29th from 9:30am - 11:00am at Mason's Eatery & Pub!

We are still planning on potentially having one in October.

Check out [www.WiscoREIA.com](http://www.WiscoREIA.com) for further information on upcoming WiscoREIA Kenosha Investor Brunches!



## OVERVIEW:

### Green Bay WiscoREIA

October Meeting  
Market Update

### Kenosha WiscoREIA

October Meeting  
Market Update

### Eau Claire WiscoREIA

October Meeting  
Market Update

### Appleton WiscoREIA

October Meeting  
Market Update

### WiscoREIA's Deal of the Month

### WiscoREIA's New Members

### WiscoREIA Sponsors

# Wisconsin REIA's Green Bay Meeting!

Our Wisconsin REIA Green Bay Meeting will be on Thursday, October 4th!  
We encourage meeting attendees to come between 6:00pm & 7:00pm for  
networking and to meet with our sponsors!

Our meeting is from 7:00pm - 9:00pm!

**Hosted by:** Corey & Carrie Reyment

***Meeting Location:***

The Woods Golf Course  
530 Erie Rd  
Green Bay, WI 54311

Your first meeting with Wisconsin REIA is FREE!

After that non-members are \$20!

***At this meeting we will:***

- Matt Hedstrom & Amy Farrow will be discussing How to Accurately Estimate Repairs in Under 15 Minutes With No Experience!
- Guests are strongly encouraged to head to The Woods main bar after the meeting for more networking!

# WiscoREIA's Eau Claire Meeting!

Our WiscoREIA Eau Claire Meeting will meet on Tuesday, October 9th!

We meet from 7:00pm - 9:00pm!

**Hosted by:** Josh Borcharding & AJ Minaker

***Meeting Location:***

Metropolis Resort

5150 Fairview Dr

Eau Claire, WI 54701

We meet in the Skybox!

Your first meeting with WiscoREIA is FREE!

After that non-members are \$20!

***At this meeting we will:***

- Indianhead Insurance will be discussing Insuring Rentals & Rehabs -  
What to Know.

# WiscoREIA's Appleton Meeting!

Our WiscoREIA Appleton Meeting will meet on Wednesday, October 10th!

We meet from 7:00pm - 9:00pm!

**Hosted by:** Jason Lund

***Meeting Location:***

Leg Lamp Lodge  
427 W College Ave  
Appleton, WI 54911

The Leg Lamp Lodge is located above The Bar on College Ave.

Your first meeting with WiscoREIA is FREE!  
After that non-members are \$20!

***At this meeting we will:***

- Jason Lund will be discussing Wholesaling!

# WiscoREIA's Kenosha Meeting!

Our WiscoREIA Kenosha Meeting will meet on Thursday, October 11th!

We meet from 7:00pm - 9:00pm!

**Hosted by:** Matt Hedstrom & Russ Moldenhauer

***Meeting Location:***

The Parkway Chateau

12304 75th St

Kenosha, WI 53142

Your first meeting with WiscoREIA is FREE!

After that non-members are \$20!

***At this meeting we will:***

- Paul Curtiss & Matt Hedstrom will be discussing Closing Statements/HUDs.

# WiscoREIA Additional October Events!

***Real Estate Happy Hour is on Tuesday, October 16th!***

We meet from 4:00pm - 6:00pm!

Hosted by: Closing & Title Services and WiscoREIA

***Meeting Location:***

Appleton Souvenior & Cigar Shop  
415 W College Ave  
Appleton, WI 54911

***Cashflow Game Night is on Tuesday, October 23rd!***

We meet from 9:00am - 11:00am!

**Hosted by:** N.E.W. New Cashflow! - Mitch Nonn

**Meeting Location:**

TBD

This event is FREE to attend! Please make sure to pre-register, so we can ensure we have enough games available.

***WiscoREIA's October Members Only Coaching Call - Webinar!***

Wednesday, October 24th from 8:00pm - 9:00pm

**September Coach:** Carrie Reyment

**Topic:** Building Your Team & How to Utilize Partnerships !\*

\*You must login to your account to be able to join the Members Only Coaching Call!

# Market Updates

## Green Bay

**Median Sale Price:** Increased from \$130,000 in August of 2017 to \$148,950 in August of 2018

**Months Supply of Inventory:** Increased from 5.22 in August of 2017 to 6.43 in August of 2018

**New Listings:** Decreased from 204 in August of 2017 to 63 in August of 2018

**Pending Sales:** Decreased from 169 in August of 2017 to 24 in August of 2018

**Closed Sales:** Decreased from 169 in August of 2017 to 28 in August of 2018

## Appleton

**Median Sale Price:** Increased from \$137,450 in August of 2017 to \$159,500 in August of 2018

**Months Supply of Inventory:** Increased from 3.29 in August of 2017 to 4.18 in August of 2018

**New Listings:** Decreased from 134 in August of 2017 to 43 in August of 2018

**Pending Sales:** Decreased from 115 in August of 2017 to 9 in August of 2018

**Closed Sales:** Decreased from 119 in August of 2017 to 18 in August of 2018

# Market Updates

## Kenosha

**Median Sale Price:** Decreased from \$219,424 in August of 2017 to \$208,880 in August of 2018

**New Listings:** Increased from 14 in August of 2017 to 18 in August of 2018

**Pending Listings:** Decreased from 6 in August of 2017 to 2 in August of 2018

**Sold Listings:** Decreased from 19 in August of 2017 to 10 in August of 2018

## Eau Claire

### August 2018 - September 19, 2018

**Median Sale Price:** Decreased from \$212,574 (July 2018 - August 21, 2018) to \$204,220 (August 2018 - Sept. 19, 2018).

**Pending Sales:** Decreased from 31 (July 2018 - August 21, 2018) to 26 (August 2018 - Sept. 19, 2018).

**Closed Sales:** Decreased from 268 (July 2018 - August 21, 2018) to 250 (August 2018 - Sept. 19, 2018).



# WiscoREIA's Deal of the Month



If you have the best Wholesale Deal you will get a \$25 Amazon Gift Card & if you have the best deal of the year throughout WiscoREIA you will win a 1 year membership with WiscoREIA!

If you have the best Fix & Flip Deal you will get a \$25 Home Depot Gift Card & if you have the best deal of the year throughout WiscoREIA you will win a 1 year membership with WiscoREIA!

Submit YOUR Best Wholesale and/or Fix & Flip Deal for the Month of September by Monday, October 1st by sending an email to [admin@wiscoreia.com](mailto:admin@wiscoreia.com) and we will confirm we received it. \*You must include a HUD Statement. If you do not provide the HUD statement you will be disqualified. The submission must be submitted by the 1st of the month for the previous month. September's submission is due by October 1st. We will announce the winners at each WiscoREIA Meeting Location.

\*You must be at the WiscoREIA Meeting to win.

## WiscoREIA New Members



Brett Britten  
Mary Cotter  
Bob Ditmars  
Cory Hamer  
Renee Knaus

Geoff Possley  
Aaron Reivitis  
Chandra Reivitis  
Zachery Vallafskey

# Wisconsin REIA Sponsors

## Green Bay

### Andre Law Offices llc

Attorneys • Counselors • Advocates

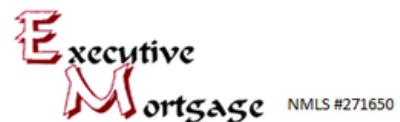
Deron Andre  
920-632-4461



Closing and  
Title Services, LLC

Andrew Horan  
920-733-4900

### Broyer Home Repair



Tony Broullire NMLS #283690  
920-609-4734  
tony@broyerllc.com

909 E. Walnut Street  
Green Bay, WI 54313

Tony Broullire  
920-609-4734

Tony Broullire  
920-609-4734



Dan Grobner  
920-997-4402



Tangie Cousins  
813-563-0005 Ext. 2

# Wisconsin REIA Sponsors

## Green Bay



Mike Cox  
920-378-0002



Joey Eplite or Tyler Carter  
407-367-3472 option 1



Jack Palasota  
920-940-8884



Ryan Sonnenberg  
920-455-4150

# Wisconsin REIA Sponsors

## Appleton



Closing and  
Title Services, LLC

Andrew Horan  
920-733-4900

**Erik Hosking  
Insurance**

Erik Hosking  
920-788-5000



Tangie Cousins  
813-563-0005 Ext. 2

**FOX LAWN AND HOME  
SERVICES, LLC**



Bill Marcks  
920-585-8002



Dan Grobner  
920-997-4402

# Wisconsin REIA Sponsors

## Appleton



Providing Tax Solutions to  
your Real Estate Biz

Structure your  
deals tax-wise!

Sales ~ Flips ~ Rentals ~ Investments

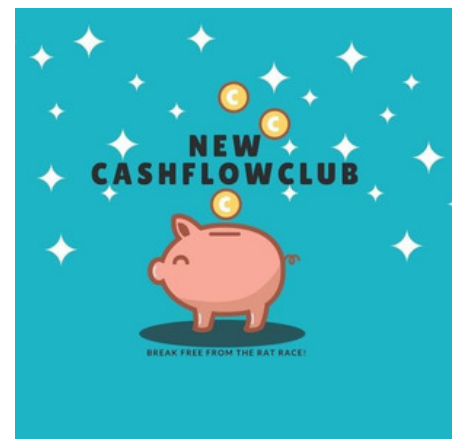
Integrity in Tax & Accounting, LLC  
Tina M. Kleckner EA, CAA

**920-277-2991**

Tina Kleckner  
920-277-2991



Mike Cox  
920-378-0002



Mitch Nonn  
920-851-0723



Joey Eplite or Tyler Carter  
407-367-3472 option 1



Jack Palasota  
920-940-8884

# WisconsinREIA Sponsors

## Kenosha



Tangie Cousins  
813-563-0005 Ext. 2



Mike Cox  
920-378-0002



Joey Eplite or Tyler Carter  
407-367-3472 option 1



Jeff Sizemore  
262-255-2000



# Wisconsin REIA Sponsors

## Kenosha



**Scott Cook Insurance Agency, Inc.**

Scott Cook  
262-656-3200



Connie Lance  
414-257-3890 ext 107



John Newland  
414-852-0921

# Wisconsin REIA Sponsors

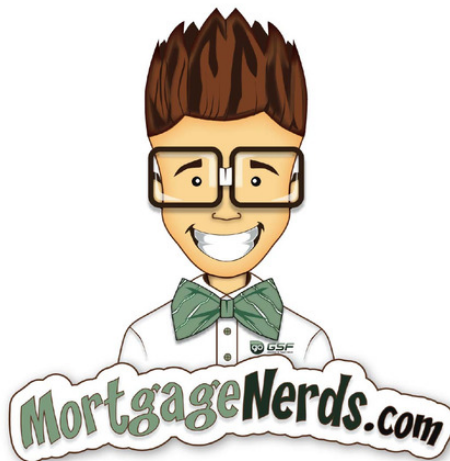
## Eau Claire



Tangie Cousins  
813-563-0005 Ext. 2



Joey Eplite or Tyler Carter  
407-367-3472 option 1



Mike Cox  
920-378-0002