

SEPTEMBER 2018

# WISCOREIA NEWSLETTER



## WiscoREIA's Kenosha Investor Brunch

We had our fifth WiscoREIA Kenosha Investor Brunch on Saturday, July 28th from 9:00am - 11:00am at Mason's Eatery & Pub!

We are still planning on potentially having one in September.

Check out [www.WiscoREIA.com](http://www.WiscoREIA.com) for further information on upcoming WiscoREIA Kenosha Investor Brunches!



## OVERVIEW:

### Green Bay WiscoREIA

September Meeting

Market Update

### Kenosha WiscoREIA

September Meeting

Market Update

### Eau Claire WiscoREIA

September Meeting

Market Update

### Appleton WiscoREIA

September Meeting

Market Update

### WiscoREIA's Deal of the Month

### WiscoREIA's New Members

### WiscoREIA Sponsors

# WiscoREIA's Green Bay Meeting!

Our WiscoREIA Green Bay Meeting will be on Thursday, September 6th!  
We encourage meeting attendees to come between 6:00pm & 7:00pm for  
networking and to meet with our sponsors!

Our meeting is from 7:00pm - 9:00pm!

**Hosted by:** Corey & Carrie Reyment

***Meeting Location:***

The Woods Golf Course  
530 Erie Rd  
Green Bay, WI 54311

Your first meeting with WiscoREIA is FREE!

After that non-members are \$20!

***At this meeting we will:***

· Ryan Sonnenberg from Schenck Tax will be discussing Tax Planning  
& What to Look For in an Accountant at this meeting! He will have a  
question and answer session to follow.

Ryan Sonnenberg has been with Schenck Tax since 2009!

· Guests are strongly encouraged to head to The Woods main bar  
after the meeting for more networking!

# WiscoREIA's Eau Claire Meeting!

Our WiscoREIA Eau Claire Meeting will meet on Tuesday, September 11th!

We meet from 7:00pm - 9:00pm!

**Hosted by:** Josh Borcharding & AJ Minaker

***Meeting Location:***

Metropolis Resort

5150 Fairview Dr

Eau Claire, WI 54701

We meet in the Skybox!

Your first meeting with WiscoREIA is FREE!

After that non-members are \$20!

***At this meeting we will:***

- Aaron (AJ) Armstrong will be discussing Networking to the Next Level! Aaron is the founder of Armstrong Ventures! Aaron is a Leader, Engineer, Entrepreneur, Manager, Veteran, Investor, Business and Life Strategist, and Author.

# WiscoREIA's Appleton Meeting!

Our WiscoREIA Appleton Meeting will meet on Wednesday, September 12th!

We meet from 7:00pm - 9:00pm!

**Hosted by:** Jason Lund

***Meeting Location:***

Leg Lamp Lodge  
427 W College Ave  
Appleton, WI 54911

The Leg Lamp Lodge is located above The Bar on College Ave.

Your first meeting with WiscoREIA is FREE!

After that non-members are \$20!

***At this meeting we will:***

- Kevin Birr will be speaking on Auction Properties, Sheriff Sales - The Good, The Bad & The Ugly, My Experience & Advice, General Flipping & Investing! Along with Answering Questions on Real Estate!  
Kevin Birr knew at a young age that he wanted to be in the real estate industry! Kevin has flipped about 200 homes!

# WiscoREIA's Kenosha Meeting!

Our WiscoREIA Kenosha Meeting will meet on Thursday, September  
13th!

We meet from 7:00pm - 9:00pm!

**Hosted by:** Matt Hedstrom & Russ Moldenhauer

***Meeting Location:***

The Parkway Chateau  
12304 75th St  
Kenosha, WI 53142

Your first meeting with WiscoREIA is FREE!

After that non-members are \$20!

***At this meeting we will:***

- Aaron (AJ) Armstrong will be discussing Networking to the Next Level! Aaron is the founder of Armstrong Ventures! Aaron is a Leader, Engineer, Entrepreneur, Manager, Veteran, Investor, Business and Life Strategist, and Author.

# WiscoREIA Additional August Events!

***Cashflow Game Morning is on Saturday, September 22nd!***

We meet from 9:00am - 11:00am!

**Hosted by:** N.E.W. New Cashflow! - Mitch Nonn

***Meeting Location:***

Supreme Realty

320 N Westhill Blvd

Appleton, WI 54914

This event is FREE to attend! Please make sure to pre-register, so we can ensure we have enough games available.

***WiscoREIA's September Members Only Coaching Call - Webinar!***

Wednesday, September 26th from 4:00pm - 5:00pm

**September Coach:** Josh Borcharding

**Topic:** Finding, Analyzing & Funding Rental Apartment Deals!\*

\*You must login to your account to be able to join the Members Only Coaching Call!

# Market Updates

## Green Bay

**Median Sale Price:** Increased from \$145,250 in July of 2017 to \$170,500 in July of 2018

**Months Supply of Inventory:** Increased from 3.37 in July of 2017 to 4.01 in July of 2018

**New Listings:** Decreased from 147 in July of 2017 to 39 in July of 2018

**Pending Sales:** Decreased from 137 in July of 2017 to 11 in July of 2018

**Closed Sales:** Decreased from 155 in July of 2017 to 14 in July of 2018

## Appleton

**Median Sale Price:** Increased from \$154,000 in July of 2017 to \$173,500 in July of 2018

**Months Supply of Inventory:** Increased from 2.58 in July of 2017 to 3.4 in June of 2018

**New Listings:** Decreased from 105 in July of 2017 to 23 in July of 2018

**Pending Sales:** Decreased from 89 in July of 2017 to 7 in July of 2018

**Closed Sales:** Decreased from 100 in July of 2017 to 13 in July of 2018

# Market Updates

## Kenosha

**Median Sale Price:** Increased from \$209,000 in July of 2017 to \$250,000 in July of 2018

**New Listings:** Increased from 14 in July of 2017 to 22 in July of 2018

**Pending Listings:** Decreased from 19 in July of 2017 to 4 in July of 2018

**Sold Listings:** Increased from 8 in July of 2017 to 15 in July of 2018

## Eau Claire

### July 2018 - August 21, 2018

**Median Sale Price:** Decreased from \$219,494 (June 2018 - July 20, 2018) to \$212,574 (July 2018 - August 21, 2018).

**Pending Sales:** Stayed at 31 from June 2018 - July 20, 2018 to July 2018 - August 21, 2018).

**Closed Sales:** Decreased from 289 (June 2018 - July 20, 2018). to 268 (July 2018 - August 21, 2018).



# WiscoREIA's Deal of the Month



If you have the best Wholesale Deal you will get a \$25 Amazon Gift Card & if you have the best deal of the year throughout WiscoREIA you will win a 1 year membership with WiscoREIA!

If you have the best Fix & Flip Deal you will get a \$25 Home Depot Gift Card & if you have the best deal of the year throughout WiscoREIA you will win a 1 year membership with WiscoREIA!

Submit YOUR Best Wholesale and/or Fix & Flip Deal for the Month of August by Saturday, September 1st by sending an email to [admin@wiscoreia.com](mailto:admin@wiscoreia.com) and we will confirm we received it. \*You must include a HUD Statement. If you do not provide the HUD statement you will be disqualified. The submission must be submitted by the 1st of the month for the previous month. August's submission is due by September 1st. We will announce the winners at each WiscoREIA Meeting Location.

\*You must be at the WiscoREIA Meeting to win.

## WiscoREIA New Members



Miles Brooks  
Naprena Christian  
Ricardo Christian  
Hanna Daul  
James Frederick  
Yeng Herides

Zachary Lindemann  
Alex Mueller  
Brooke Mueller  
April Reyes  
Sal Robles  
Matt Srnka  
Jesse Umbinetti

# Wisconsin REIA Sponsors

## Green Bay

### Andre Law Offices llc

Attorneys • Counselors • Advocates

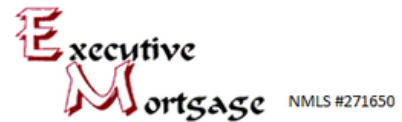
Deron Andre  
920-632-4461



Closing and  
Title Services, LLC

Andrew Horan  
920-733-4900

### Broyer Home Repair



Tony Broullire NMLS #283690  
920-609-4734  
tony@broyerllc.com

909 E. Walnut Street  
Green Bay, WI 54313

Tony Broullire  
920-609-4734

Tony Broullire  
920-609-4734



Dan Grobner  
920-997-4402



Tangie Cousins  
813-563-0005 Ext. 2

# Wisconsin REIA Sponsors

## Green Bay



Mike Cox  
920-378-0002



Joey Eplite or Tyler Carter  
407-367-3472 option 1



Jack Palasota  
920-940-8884



Ryan Sonnenberg  
920-455-4150

# Wisconsin REIA Sponsors

## Appleton



Closing and  
Title Services, LLC

Andrew Horan  
920-733-4900

**Erik Hosking  
Insurance**

Erik Hosking  
920-788-5000



Tangie Cousins  
813-563-0005 Ext. 2

**FOX LAWN AND HOME  
SERVICES, LLC**



Bill Marcks  
920-585-8002



Dan Grobner  
920-997-4402

# Wisconsin REIA Sponsors

## Appleton



Providing Tax Solutions to  
your Real Estate Biz

Structure your  
deals tax-wise!

Sales ~ Flips ~ Rentals ~ Investments

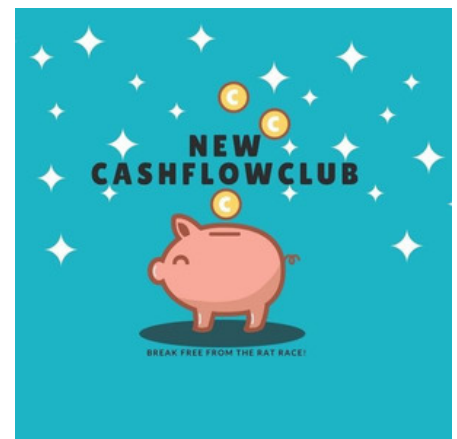
Integrity in Tax & Accounting, LLC  
Tina M. Kleckner EA, CAA

**920-277-2991**

Tina Kleckner  
920-277-2991



Mike Cox  
920-378-0002



Mitch Nonn  
920-851-0723



Joey Eplite or Tyler Carter  
407-367-3472 option 1



Jack Palasota  
920-940-8884

# WisconsinREIA Sponsors

## Kenosha



Tangie Cousins  
813-563-0005 Ext. 2



Mike Cox  
920-378-0002



Joey Eplite or Tyler Carter  
407-367-3472 option 1



Jeff Sizemore  
262-255-2000

# Wisconsin REIA Sponsors

## Kenosha



**Scott Cook Insurance Agency, Inc.**

Scott Cook  
262-656-3200



Connie Lance  
414-257-3890 ext 107



John Newland  
414-852-0921

# Wisconsin REIA Sponsors

## Eau Claire



Tangie Cousins  
813-563-0005 Ext. 2



Joey Eplite or Tyler Carter  
407-367-3472 option 1



Mike Cox  
920-378-0002